

Welcome to Sapient Business Solutions, Inc.

Introduction

Sapient Business Solutions, Inc. is dedicated to identifying the needs of small business owners and providing effective and advanced solutions to maximize an organization's full potential. With a strong team of innovative and experienced professionals we can provide the tools, training, resources and motivation that a small business owner needs in order to fully achieve their organization's vision.



With our rich experience in planning and implementation of effective business strategies, it is our goal to provide the best solution for your company's need.



Whatever your objectives, we can facilitate reaching them by utilizing effective principles and efficient processes that produce the kind of results that will maximize your potential for success.

About Us

Sapient Business Solutions, Inc. is committed to meeting the needs of small business owners by providing innovative and advanced solutions to meet all of your small business needs. With our MBA trained consultants, we offer cost-effective solutions, time-tested by the Fortune 500 companies, yet simplified and customized to be used to maximize the potential of your small business.

We specialize in optimizing emerging businesses across all organizational areas including: sales, marketing, operations, financial, human resources, and business leadership. Our goal is to help your small business operate at its optimal level with the use of effective strategies which will result in:

- ✓ Greater revenue
- ✓ Less expense
- ✓ More productivity
- ✓ Greater profitability



At Sapient Business Solutions, Inc., we believe in becoming thought partners with our clients, dedicated to develop organizations into self-sustaining enterprises that create the type of business independence that owners desire. By automating businesses we help our clients benefit by providing them with the freedom to better lead their organization, spend more time with family, retire, or pursue other business opportunities.

Through leadership training and establishing effective and efficient systems, we enable businesses to run on "autopilot", resulting in an ultimate foundation for future expansion, a stream of income at retirement, fetch a greater price tag upon selling, or emerge as a profitable franchise opportunity.

For our clients that are new to business ownership, we provide the foundational training, skills and resources that are needed to create lucrative, growing and profitable enterprises. Our consultants walk clients step by step through the business development process, the implementation of business strategies, the writing of a business plan, and even assisting them in raising money for their enterprise.

With the consultants from Sapien Business Solutions, Inc by your side, you will have a partner that can provide all of the tools, training, systems, expertise, experience and motivation that every small business owner needs to see their enterprises grow and expand, ultimately achieving your vision and being ushered into the realm of business greatness.

Services

Our key solutions and offerings are:



- ✓ A comprehensive business evaluation and development plan.
- ✓ Essential leadership and business management skills training.
- ✓ Team building and staff development.
- ✓ Business optimization strategies to maximize your organization's results.
- ✓ Training, systems, tools, and resources to develop a self-sustaining, independent business.
- ✓ A vast resource network of experts and professionals.

FAQ

1. What is a business consultant?

A business consultant is a highly trained and experienced individual that is devoted to helping business owners apply the best and most effective strategies that will help a business operate at its maximum potential.

2. What does a business consultant do?

A business consultant identifies where a business owner wants to go with their business (vision), assesses where a business is at, and helps guide the business owner to achieve his or her goal in the most effective and efficient way possible.

3. How will the business consultant bring value to my business?

The business consultant brings high experience and thorough knowledge of business, as well as different business industries. Through the interaction with you, the business owner, and exposure to the business, the business consultant will work to uncover insights into the business' challenges, propose innovative options and solutions, and work diligently to identify new and untapped opportunities that will greatly maximize the business' potential.

4. How will the business consultant work with my business?

The business consultant utilizes a six step process:

- ✓ First, we identify the vision, mission and objectives of the organization.
- ✓ This is followed by a full evaluation of every aspect of the organization.
- ✓ A plan is then developed that will most efficiently and effectively drive the organization to fulfilling its goals.
- ✓ An implementation process is established to provide the business with the systems, support, guidance and environment needed to fulfill the plan.
- ✓ Tracking systems are established so that the business owner can assess the progress of the organization in implementing the development plan.

✓ Finally, quarterly evaluations are done to review the progress the organization makes at achieving its mission.

5. How will I know that there is progress being made to achieve the goals we want accomplished?

The business consultant will work with you, the business owner, to establish measurements and time frames that can be used to assess the progress of the fulfillment of the objectives that have been discussed.

6. How do you charge for your services?

This depends on the services that the business consultant provides. Generally the services we offer are billed on the value we produce for our client, broken up into monthly payments.

7. What should I expect from partnering with a business consultant?

You should expect a great business relationship full of inspiration, training, resources, development, and ultimately the fulfillment of your business' vision. You should also expect a highly motivated professional, who is full of integrity, that is devoted to your and the business' ultimate success.

8. Why should I work with a business consultant?

There is a proverb that says, "With many advisors, victory is assured." This means that if one wants to succeed, getting the help of experienced professionals that are experts in their field is essential. A business owner is called to wear many hats, unfortunately the hats do not always fit. A business consultant is in the business of

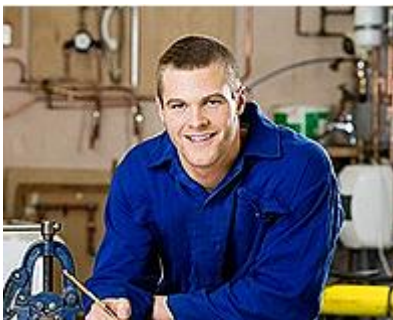
business, and they can therefore help guide a business owner to make the right business decisions, right the first, and most of the time.

9. How long will the relationship with the business consultant last?

The relationship can last anywhere from 3 months to 36 months. Many business owners have begun a short term relationship with a business consultant, only to later extend it for years. This is because they discover that the value that they receive from working with the consultant is so great that it exceeds any results they could have achieved trying to build their business on their own.

10. What do I need to do to start working with a business consultant?

Just send us an e-mail with your contact information and one of our business consultants will contact you as soon as possible. Or you can give us a call, and we can set up an appointment with you to discuss your business needs.



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